# Finance Committee Agenda Jefferson County

Jefferson County Courthouse 311 S. Center Avenue, Room 112 Jefferson, WI 53549

Date: Tuesday, December 12, 2017

Time: 4:00 p.m.

Committee members: Jones, Richard (Chair) Kutz, Russell (Secretary)

Rinard, Amy Jaeckel, George

Hanneman, Jennifer (Vice Chair)

Note-these are estimated times for agenda items

- 1. Call to order (4:00 p.m.)
- 2. Roll call (establish a quorum) (4:00 p.m.)
- 3. Certification of compliance with the Open Meetings Law (4:00 p.m.)
- 4. Approval of the agenda (5:00 p.m.)
- 5. Approval of Finance Committee minutes for October 12, 2017 (4:00 p.m.)
- 6. Communications (4:00 p.m.)
- 7. Public comment (Members of the public who wish to address the Committee must register their request at this time) (4:00 p.m.)
- 8. Discussion and possible action on foreclosing on tax delinquent properties (4:05 p.m.)
- 9. Discussion and possible action on determining disposition of foreclosed properties, setting minimum bids for the sale of foreclosed properties and considering offers to purchase on foreclosed properties (4:35 p.m.)
- 10. Convene in closed session pursuant to section 19.85 (1)(e) Wis. Stats. for deliberating or negotiating the purchase of public properties, the investing of public funds, or conducting other specified public business, whenever competitive or bargaining reasons require a closed session, for the purpose of discussion and possible action on setting minimum bids, selling and considering offers to purchase on tax foreclosed properties and other county owned properties. (4:40 p.m.)
- 11. Reconvene in open session (5:00 p.m.)
- 12. Discussion and possible action to extend current contract with Tyler Technologies and authorizing contingency transfer (5:00 p.m.)
- 13. Discussion and possible action on amending County Ordinance 2008-12 Ordinance Establishing Approval Authority and Bill Payment Procedure (5:20 p.m.)
- 14. Discussion on transitioning purchasing card services from JP Morgan Chase to US Bank (5:30 p.m.)
- 15. Review of the financial statements and department update for October 2017-Finance Department. (5:35 p.m.)
- 16. Review of the financial statements and department update for October 2017-Treasurer Department. (5:35 p.m.)
- 17. Review of the financial statements and department update for October 2017-Child Support Department. (5:35 p.m.)
- 18. Discussion on 2017 projections of budget vs. actual. (5:40 p.m.)
- 19. Update on contingency fund balance (5:45 p.m.)
- 20. Discussion of funding for projects related to the new Highway Facilities and sale of old Highway Facilities (5:50 p.m.)
- 21. Set future meeting schedule, next meeting date, and possible agenda items (5:50 p.m.)
- 22. Payment of invoices (5:50 p.m.)
- 23. Adjourn (6:20 p.m.)

Next scheduled meetings: Thursday, January 18, 2018 Regular Meeting

Thursday February 8, 2018, Regular Meeting Thursday March 8, 2018, Regular Meeting Thursday April 12, 2018, Regular Meeting

A Quorum of any Jefferson County Committee, Board, Commission or other body, including the Jefferson County Board of Supervisors, may be present at this meeting.

Individuals requiring special accommodations for attendance at the meeting should contact the County Administrator 24 hours prior to the meeting at 920-674-7101 so appropriate arrangements can be made.

| Г  | IN REM 2017                            | (properties ready for judg.)  | Updated 12/04/17 |                |                |                  |                 |                    |  |
|----|--|---|------------------|----------------|----------------|------------------|-----------------|--------------------|--|
|    |  | Property Information  | •                | Valu           |                |                  | Total Unpaid    |                    |  |
|    | Parcel Number                          | Property Address  | Municipality     | Assessment     | EST FMV        | Taxes            | Interest        | Total              | Comment  |
| 1  | 010-0615-2744-000                      | Linda, Armin & Roger Britzke<br>N2976 Haas Rd.<br>Jefferson                                 | T. Hebron        | 155,500        | 141,800        | 16,664.86        | 6,961.49        | 23,626.35          | Special Assessment for garbage removal of \$202.80/year (est.); floodplain/wetland on west side; road split                          |
|    | 010-0615-3412-000                      | Same as above   |                  | 13,800         | 13,800         | 1,323.42         | 516.92          | 1,840.34           | 20 acres, no road frontage; east half<br>floodplain/wetland<br>Note: Federal Tax Lien; can sell<br>separately2 sites on east, 1 west |
| 5  | 016-0513-3622-093                      | Combined Enterprises, LLC 398 Rabbit Road   | T. Koshkonong    | 4,200          | 4,600          | 149.67           | 63.38           | 213.05             | Remove illegal shed & trailer off lot  |
| 8  | 020-0814-0734-021                      | Nora & Ralph McWilliams Trust<br>428 N. River Drive   | T. Milford       | 12,000         | 11,700         | 888.65           | 329.34          | 1,217.99           | No special assessments on file No special assessments on file; floodplain/floodway   |
| 9  |  | Peter J. Trapino/Helen Trapino<br>448 N. River Drive  | T. Milford       | 7,500          | 7,300          | 709.90           | 352.92          | 1,062.82           | Floodplain/floodway; no special assessments on file; violations - detached screen room/deck/shed                                     |
| 11 | 020-0814-0734-042<br>020-0814-0744-082 | 449 N. River Drive<br>Lisa Fix  | T. Milford       | 7,700<br>6,100 | 7,500<br>5,900 | 713.05<br>171.04 | 353.27<br>59.58 | 1,066.32<br>230.62 | No special assessments on file; free-  |
|    |  | 566 Jay Drive   |                  |                | ,              |                  |                 |                    | standing deck; should only have 192 sq. ft. deck   |
|    | 020-0814-1811-043                      | Brent Stevens<br>356 Higgins Road   | T. Milford       | 7,700          | 7,500          | 420.95           | 142.80          | 563.75             | No special assessments on file;<br>violation - shed, freestanding deck   |
| 13 | 020-0814-1812-098                      | Reno Gehrke<br>263 Blue Gill Drive  | T. Milford       | 7,300          | 7,100          | 600.59           | 264.46          | 865.06             | No special assessments on file;<br>violation - shed/deck   |
| 14 | 020-0814-1812-101                      | Nancy J. Ryan<br>266 Blue Gill Drive  | T. Milford       | 7,000          | 6,800          | 490.36           | 189.04          | 679.40             | No special assessments on file; violations - shed  |
| 15 | 020-0814-1812-189                      | Leon/Betsy Barnes & Patricia<br>Smith<br>525 King Fisher Drive                              | T. Milford       | 7,700          | 7,500          |                  |                 |                    | Bankruptcy Stay - filed Ch. 13<br>No special assessments on file;<br>Violations - deck/shed  |
| 16 | 022-0613-0644-034                      | Carol Karlowski fna Punzio &<br>Nicholas Punzio & Wm. Punzio<br>N4569 West Shore Place Road | T. Oakland       | 125,000        | 132,600        | 14,384.48        | 4,450.74        | 18,835.22          | Received check; will issue redemption certificate once check clears; still need \$200 costs  |
| 17 | 026-0616-0612-000                      | NTC & Co. LLP FBO Leonard R. Noll IRA N4882 County Road P                                   | T. Sullivan      | 398,500        | 379,300        | 46,403.12        | 21,992.29       | 68,395.41          | No special assessments on file;<br>Leonard Noll filed a Ch 13 bankruptcy<br>Wetland on property                                      |
| 18 | 028-0513-1144-022                      | Charles F. Lockhart<br>W718 Lamp Road   | T. Sumner        | 86,700         | 86,200         | 9,725.69         | 4,176.31        | 13,902.00          | Delinquent special charges: Lake District & garbage removal; See memo from Parks Director  |
| 19 | 226-0514-0412-017                      | Karen Wymer/Kathleen Davis<br>324 Riverside Drive   | C. Fort Atkinson | 175,300        | 169,700        | 24,723.89        | 10,881.90       | 35,605.79          | No special assessments on file; Delinquent water charges; may be inhabitable from water damage                                       |
| 20 | 226-0514-0412-018                      | Ethel Bienfang<br>328 Riverside Drive   | C. Fort Atkinson | 156,400        | 151,400        | 22,007.38        | 9,686.13        | 31,693.51          | No special assessments on file;<br>water off at curb due to flooding;<br>inhabitable from water damage                               |
| 25 | 241-0614-0224-003                      | CA Pope Properties, LLC<br>Reg. Agent: Craig Pope<br>714 N. Watertown Avenue                | C. Jefferson     | 250,000        | 244,000        | 38,373.81        | 15,328.42       | 53,702.23          | Special charges: delinquent utilities & miscellaneous chgs.  |
| 26 | 241-0614-1111-020                      | Laura S. Eddy<br>423 E. Milwaukee Street  | C. Jefferson     | 119,600        | 116,700        | 12,231.00        | 3,589.67        | 15,820.67          | Special assessment: curb/sidewalk;<br>special charge: del. utility; Laura<br>Eddy deceased/inhabited by daughter                     |
| 28 | 246-0713-1243-061                      | Jaime J./Tina L. Schmidt<br>404 O'Neil Street   | C. Lake Mills    | 152,800        | 157,700        | 16,104.69        | 5,567.18        | 21,671.87          | No special assessment on file;<br>delinquent utilities   |
| 29 | 246-0714-1822-025                      | AC Development LLC/Arbor<br>Creek Add. East Mills Estates<br>No address                     | C. Lake Mills    | 2,900          | 3,000          | 392.81           | 160.50          | 553.31             | Vacant lot; foreclose but don't sell;<br>Land Information Office will<br>correct an error  |
| 30 | 290-0813-0544-089                      | DSH Real Estate, LLC<br>Reg. Agent: David Simon<br>217 Maple Street                         | C. Waterloo      | 2,200          | 2,300          | 267.16           | 93.71           | 360.87             | City of Waterloo interested in property.   |
| 31 | 291-0815-0411-084                      | Diana Jean Webb<br>118 N. 10th Street   | C. Watertown     | 115,500        | 115,500        | 13,983.12        | 4,962.56        | 18,945.68          | Received check; will issue redemption certificate once check clears  |
| 32 | 291-0815-0413-052                      | US Postal Service<br>411 Dodge Street   | C. Watertown     |                |                | 2,727.87         | 1,609.44        | 4,337.31           | Check for back taxes will not be issued until 12/11/17   |
| 33 | 291-0815-0413-095                      | Brian Ayers/Tammy Beaudin<br>505 S. Second Street   | C. Watertown     | 98,100         | 98,100         | 14,345.68        | 4,258.29        | 18,603.97          | Special assessment: curb/sidewalk; special chg: delinquent utility   |
| 34 | 291-0815-0424-041                      | Patricia A. Rhodes<br>514 S. Second Street  | C. Watertown     | 55,300         | 55,300         | 8,168.53         | 2,069.18        | 10,237.71          | Received check; will issue redemption certificate once check clears  |
| 35 | 291-0815-0424-096                      | Wttn Homes LLC<br>Reg. agent: Todd Strauss<br>713 S. Second Street                          | C. Watertown     | 73,700         | 73,700         | 20,682.12        | 8,008.11        | 28,690.23          | Special assessment for curb/sidewalk & special chg for del. utilities  |
| 36 | 291-0815-0434-033                      | T. T. Masonry, Inc. Reg. Agent: Thomas Torp Sr. 1126 S. Third Street                        | C. Watertown     | 67,600         | 67,600         | 20,619.85        | 9,155.78        | 29,775.63          | Special charge for del. utilities & miscellaneous; water shut off at street  |
| 37 | 291-0815-0444-055                      | Secretary of Veterans Affairs<br>1215 S. Ninth Street                                       | C. Watertown     | 79,000         | 79,000         | 21,643.49        | 9,610.24        | 31,253.73          | Special charge for del. utilities & miscellaneous chgs.  |

## **RESOLUTION NO. 2017-**

# Authorizing extension of Enterprise Resource Planning Software Purchase Contract with Tyler Technologies

## **Executive Summary**

In 2015, county staff sent out an RFP (Request for Proposals) for new ERP (Enterprise Resource Planning) software. There were a total of seven (7) proposals submitted to the County for consideration. Staff from multiple departments reviewed the proposals and selected two (2) companies to conduct demonstrations for county staff. After going through the demonstrations and considering feedback from staff, the determination was made to select Tyler Technologies with MUNIS software.

The Tyler MUNIS software replaces the County's current JD Edwards/AS400 software that was purchased in 1996. This software will be used for finance and human resources information management and is intended to replace all applications currently used by those departments.

During payroll implementation, it became apparent that the base package purchased by the County is not capable of accommodating the scheduling and time reporting needs of certain departments. The County seeks to eliminate the current manual processes and replace them with electronic scheduling, time reporting and approval, while also significantly boosting its ability to track and analyze certain pay types such as the various types of overtime incurred by staff throughout the County. Without expanding the software, the manual process and high level summary information would continue to be keyed into the new system from paper timesheets.

The County created an ad hoc committee consisting of members from Finance, Human Resources, Human Services, and the Sheriff's Office to evaluate options for time entry. The Committee considered four options and is recommending that the County extend its contract with Tyler Technologies to purchase and implement its Executime solution.

The contract cost for the new software including installation, conversion, maintenance and hardware is approximately \$120,000 including vendor travel expenses estimated at \$10,000 and a \$10,000 contingency. The annual maintenance cost on the extended software ranges from approximately \$10,200 to \$16,700 annually over the course of the next 10 years.

The new package would ultimately replace our current Kronos reporting system and the Schedule Soft system used by the Sheriff's Office. Termination of these licenses would result in \$9,000 of savings annually which would offset the cost of ongoing maintenance for Executime. These annual maintenance costs are estimated to range from \$10,163 to \$16,652 from years 2 to 10 following implementation.

This resolution authorizes the County Administrator to enter into a professional services contract extension with Tyler Technologies for the purchase of Executime timekeeping system for the

County. The cost estimates for software, implementation, travel and contingency are \$60,000 for 2017 and \$60,000 for 2018. The Finance Committee met on December 12, 2017, and recommended forwarding this resolution to the County Board for approval of a professional services contract extension with Tyler Technologies for the purchase of Executime timekeeping system.

WHEREAS, the above Executive Summary is incorporated into this resolution, and

WHEREAS, staff have previously recommended that the County purchase and implement new ERP (Enterprise Resource Planning) software to improve on functionality and efficiency, and

WHEREAS, the base time reporting package purchased by the County does not fully meet the needs of the County, and

WHEREAS, after due consideration, the Finance Committee recommends that the County proceed forward with the extension of its contract with Tyler Technologies to purchase and implement the Executime solution.

NOW, THEREFORE, BE IT RESOLVED that the County Administrator is authorized to enter into a professional services contract extension with Tyler Technologies to purchase and implement the Executime solution with the estimated cost of \$60,000 funded from the 2017 budget and \$60,000 funded from the 2018 contingency budget.

Fiscal Note: The new software, hardware, maintenance, implementation and conversion are approximately \$100,000; travel expense is estimated at \$10,000 and project contingency of \$10,000. The annual maintenance on the software will range from \$10,163 to \$16,652 during years 2 to 10 following implementation. The 2017 budget is hereby amended to transfer \$60,000 from contingency and the 2018 budget is hereby amended to transfer \$60,000 from contingency to complete the project. As a budget amendment, this resolution requires twenty (20) affirmative votes for passage.

| Ayes | Noes | Abstain | Absent | Vacant |
|------|------|---------|--------|--------|
|------|------|---------|--------|--------|

Requested by Finance Committee

12-12-17

Marc DeVries: 12-12-17; J. Blair Ward: 12-05-17

## ORDINANCE NO. 2017-\_\_\_

# Amending Ordinance establishing approval authority and bill payment procedure

## **Executive Summary**

In 2008 the Administrative Services Operational Audit recommended review of the bill approval process and on June 10, 2008, an ordinance establishing approval authority and bill payment procedures was adopted. In 2017 the County implemented Tyler Technologies Munis, which includes processes for electronic approval of payments, rendering the review of physical documentation obsolete. The Finance Committee met on December 12, 2017, and recommended forwarding this ordinance to the County Board for approval.

THE COUNTY BOARD OF SUPERVISORS OF JEFFERSON COUNTY DOES HEREBY ORDAIN AS FOLLOWS:

Section 1. The Establishing Approval Authority and Bill Payment Procedure ordinance is amended as follows:

## ESTABLISHING APPROVAL AUTHORITY AND BILL PAYMENT PROCEDURE

Section 1. The Finance <u>Department</u> <u>Committee</u>, the <u>Human Services Board</u>, and the <u>Highway Committee</u> shall <u>have authority to pay all claims made against the County</u>. <u>The Finance Committee</u>, <u>Human Services Board and Highway Committee shall</u> be authorized to approve vouchers review payments in the amounts budgeted for the affected departments. The Finance Department shall make payments at least weekly and report all payments to said upon approval by said committees or boards. <u>Said committees or boards shall review selected payments and supporting documentation</u>. <u>Each of the named committees or boards may delegate authority to staff to approve particular types of payments by filing a list thereof with the Finance Department who is authorized to make payments of such items without further approval. <u>Staff shall report all such authorized payments to the respective committee or board at its next meeting.</u> [am. 2/16/10, Ord. 2009-26; Ord. No. 2014-20, 09-09-14]</u>

Section 2. Notwithstanding the foregoing, the Finance Department is authorized to pay the following charges before committee approval [Ord. No. 2014-20, 09-09-14]:

- A. Court ordered payments. These may include, but are not limited to:
  - (1) Birth record requests
  - (2) Juror and witness payments
  - (3) Attorney billings
- B. Payments to vendors early to capture any early payment discounts
- C. Payments to vendors to avoid late and/or interest charges. These typically include, but are not limited to:

| (1) Repetitive monthly lease payments  |
|--|
| (2) Overnight delivery services  |
| (3) Credit card issuers  |
| D. Fiduciary funds held in trust for others. These may include, but are not limited to:  |
| (1) Drainage Board   |
| (2) Monthly/quarterly/annual amounts due to the State of Wisconsin   |
| E. Self-funded insurance payments to claim administrators  |
| (1) Workers compensation   |
| (2) Unemployment compensation (3) Health/dental claims   |
| (3) Hearth/dental claims   |
| F. Billings from internet applications to avoid interruption in service  |
| G. Payments contractually required for immediate payment. These are  |
| typically medical and construction contracts.  |
| H. Postage meter replenishment   |
| I. Utility billings  |
| (1) Telephone  |
| (2) Electric<br>(3) Natural gas  |
| (3) Italian gas  |
| J. Payroll deduction and payroll tax items   |
| K. For items not listed above, tThe Finance Director, Assistant Finance  |
| Director or County Clerk may authorize payment <u>earlier than weekly</u> based on the circumstances. In the event a question exists concerning the propriety of early payment, the issue shall be decided by the County Administrator. [Ord. No. 2014-20, 09-09-14] |
|  |
| L.A. The Finance, Highway or Human Services Departments shall submit payment registers or vouchers to each approving board or committee monthly, showing payments made under this policy. [Ord. No. 2014-20, 09-09-14]   |
|  |
| Section 2. This ordinance shall be effective upon passage and publication as permitted by law.   |
| <del></del>  |
| Ayes Noes Abstain Absent Vacant  |
| Requested by Finance Committee   |
| Marc DeVries: 11-30-17 REVIEWED: Administrator; Corp. Counsel; Finance Director  |

Finance 2601 Date Ran

11/21/2017

Period Year

10 2017

Revenues

|             |                             | Current Period | Current Period | YTD          | YTD          | Prorated | Total        | Annual      | Percentage |
|-------------|-----------------------------|----------------|----------------|--------------|--------------|----------|--------------|-------------|------------|
| Acct Number | r Description               | Actual         | Budget         | Actual       | Budget       | Variance | Budget       | Remaining   | Of Budget  |
|             |                             |                |                |              |              |          |              |             |            |
|             |                             |                |                |              |              |          |              |             | #DIV/0!    |
| 411         | .100 GENERAL PROPERTY TAXES | (38,779.17)    | (38,779.17)    | (387,791.70) | (387,791.67) | (0.03)   | (465,350.00) | (77,558.30) | 83.33%     |
| 412         | 100 SALES TAXES FROM COUNTY | (15.78)        | (8.33)         | (132.70)     | (83.33)      | (49.37)  | (100.00)     | 32.70       | 132.70%    |
| 451         | .004 GARNISHMENT FEES       | -              | -              | (15.00)      | -            | (15.00)  | -            | 15.00       | #DIV/0!    |
| 451         | .005 CHILD SUPPORT FEES     | (96.00)        | (83.33)        | (972.00)     | (833.33)     | (138.67) | (1,000.00)   | (28.00)     | 97.20%     |
| 451         | 312 EMP PAYROLL CHARGES     | -              | (4.17)         | (30.00)      | (41.67)      | 11.67    | (50.00)      | (20.00)     | 60.00%     |
| 474         | 201 FAX INTERDEPARTMENT     | -              | (0.83)         | -            | (8.33)       | 8.33     | (10.00)      | (10.00)     | 0.00%      |
|             |                             |                |                |              |              |          |              |             |            |
|             |                             |                |                |              |              |          |              |             |            |
| Totals      |                             | (38,890.95)    | (38,875.83)    | (388,941.40) | (388,758.33) | (183.07) | (466,510.00) | (77,568.60) | 83.37%     |

Expenditures

| Expenditures |                              |                |                |            |            |              |            |             |            |
|--------------|------------------------------|----------------|----------------|------------|------------|--------------|------------|-------------|------------|
|              |                              | Current Period | Current Period | YTD        | YTD        | Prorated     | Total      | Annual      | Percentage |
| Acct Number  | Description                  | Actual         | Budget         | Actual     | Budget     | Variance     | Budget     | Remaining   | Of Budget  |
|              |                              |                |                |            |            |              |            |             |            |
|              |                              |                |                |            |            |              |            |             | #DIV/0!    |
|              | O SALARY-PERMANENT REGULAR   | 13,720.54      | 13,934.50      | 109,510.04 | 139,345.00 | (29,834.96)  | 167,214.00 | 57,703.96   | 65.49%     |
|              | 0 WAGES-REGULAR              | 10,006.04      | 10,389.83      | 96,753.56  | 103,898.33 | (7,144.77)   | 124,678.00 | 27,924.44   | 77.60%     |
|              | 0 WAGES-OVERTIME             | -              | -              | 7.36       | -          | 7.36         | -          | (7.36)      | #DIV/0!    |
|              | 0 WAGES-SICK LEAVE           | 5.07           | -              | 1,520.90   | -          | 1,520.90     | -          | (1,520.90)  | #DIV/0!    |
|              | 0 WAGES-VACATION PAY         | 1,175.81       | -              | 16,390.64  | -          | 16,390.64    | -          | (16,390.64) | #DIV/0!    |
|              | 0 WAGES-LONGEVITY PAY        | -              | 68.75          | -          | 687.50     | (687.50)     | 825.00     | 825.00      | 0.00%      |
|              | 0 WAGES-HOLIDAY PAY          | -              | -              | 5,616.04   | -          | 5,616.04     | -          | (5,616.04)  | #DIV/0!    |
|              | 0 WAGES-MISCELLANEOUS(COMP)  | 686.28         | -              | 3,223.84   | -          | 3,223.84     | -          | (3,223.84)  | #DIV/0!    |
|              | 0 WAGES-BEREAVEMENT          | -              | -              | 1,068.48   | -<br>-     | 1,068.48     |            | (1,068.48)  | #DIV/0!    |
|              | 1 SOCIAL SECURITY            | 1,881.57       | 1,842.75       | 17,297.47  | 18,427.50  | (1,130.03)   | 22,113.00  | 4,815.53    | 78.22%     |
|              | 2 RETIREMENT (EMPLOYER)      | 1,740.37       | 1,658.75       | 15,560.17  | 16,587.50  | (1,027.33)   | 19,905.00  | 4,344.83    | 78.17%     |
|              | 4 HEALTH INSURANCE           | 8,247.43       | 6,581.42       | 67,959.39  | 65,814.17  | 2,145.22     | 78,977.00  | 11,017.61   | 86.05%     |
|              | 5 LIFE INSURANCE             | 11.75          | 9.42           | 106.45     | 94.17      | 12.28        | 113.00     | 6.55        | 94.20%     |
|              | 0 FSA CONTRIBUTION           | -              | 93.75          | 1,125.00   | 937.50     | 187.50       | 1,125.00   | -           | 100.00%    |
|              | 3 DENTAL INSURANCE           | 485.23         | 402.00         | 3,769.88   | 4,020.00   | (250.12)     | 4,824.00   | 1,054.12    | 78.15%     |
|              | 3 ACCOUNTING & AUDITING      | 1,155.00       | 1,065.67       | 13,942.50  | 10,656.67  | 3,285.83     | 12,788.00  | (1,154.50)  | 109.03%    |
|              | 3 CAFR REPORTING             | -              | 42.08          | -          | 420.83     | (420.83)     | 505.00     | 505.00      | 0.00%      |
|              | 9 OTHER PROFESSIONAL SERV    | -              | 233.33         | 2,800.00   | 2,333.33   | 466.67       | 2,800.00   | -           | 100.00%    |
|              | 6 COMPUTER SUPPORT           | -              | 294.33         | 2,951.00   | 2,943.33   | 7.67         | 3,532.00   | 581.00      | 83.55%     |
|              | 0 PERMITS PURCHASED          | 10.00          | -              | 10.00      | -          | 10.00        | -          | (10.00)     | #DIV/0!    |
|              | 3 FURNITURE & FURNISHINGS    | -              | 41.67          | -          | 416.67     | (416.67)     | 500.00     | 500.00      | 0.00%      |
|              | 3 COMPUTER EQUIPMT & SOFTWA  |                | 41.67          | 913.39     | 416.67     | 496.72       | 500.00     | (413.39)    | 182.68%    |
|              | 1 POSTAGE & BOX RENT         | 139.88         | 191.67         | 1,785.78   | 1,916.67   | (130.89)     | 2,300.00   | 514.22      | 77.64%     |
|              | 2 OFFICE SUPPLIES            | 14.54          | 241.67         | 2,072.65   | 2,416.67   | (344.02)     | 2,900.00   | 827.35      | 71.47%     |
|              | 3 PRINTING & DUPLICATING     | -              | 33.33          | 485.00     | 333.33     | 151.67       | 400.00     | (85.00)     | 121.25%    |
|              | 4 SMALL ITEMS OF EQUIPMENT   | -              | 8.33           | 1,110.00   | 83.33      | 1,026.67     | 100.00     | (1,010.00)  | 1110.00%   |
|              | 4 MEMBERSHIP DUES            | -              | 71.17          | 1,195.00   | 711.67     | 483.33       | 854.00     | (341.00)    | 139.93%    |
|              | 6 ADVERTISING                | -              | -              | 6,039.63   | -          | 6,039.63     | -          | (6,039.63)  | #DIV/0!    |
|              | 1 GAS/DIESEL                 | -              | 4.17           | -          | 41.67      | (41.67)      | 50.00      | 50.00       | 0.00%      |
|              | 5 REGISTRATION               | -              | 88.33          | 645.00     | 883.33     | (238.33)     | 1,060.00   | 415.00      | 60.85%     |
|              | 2 MILEAGE                    | -              | 47.92          | 112.37     | 479.17     | (366.80)     | 575.00     | 462.63      | 19.54%     |
|              | 4 COMMERCIAL TRAVEL          | -              | 41.67          | 419.25     | 416.67     | 2.58         | 500.00     | 80.75       | 83.85%     |
|              | 5 MEALS                      | -              | 25.00          | 54.31      | 250.00     | (195.69)     | 300.00     | 245.69      | 18.10%     |
|              | 6 LODGING                    | -              | 103.33         | 1,110.16   | 1,033.33   | 76.83        | 1,240.00   | 129.84      | 89.53%     |
|              | 9 OTHER TRAVEL & TOLLS       | -              |                | 10.00      |            | 10.00        | -          | (10.00)     | #DIV/0!    |
|              | 5 TELEPHONE & FAX            | 6.56           | 8.33           | 74.02      | 83.33      | (9.31)       | 100.00     | 25.98       | 74.02%     |
|              | 2 MAINTAIN MACHINERY & EQUIP | -              | 33.33          | -          | 333.33     | (333.33)     | 400.00     | 400.00      | 0.00%      |
|              | 4 IP TELEPHONY ALLOCATION    | 57.17          | 57.17          | 571.70     | 571.67     | 0.03         | 686.00     | 114.30      | 83.34%     |
|              | 5 DUPLICATING ALLOCATION     | 7.08           | 7.08           | 70.80      | 70.83      | (0.03)       | 85.00      | 14.20       | 83.29%     |
|              | 9 MIS PC GROUP ALLOCATION    | 698.00         | 698.00         | 6,980.00   | 6,980.00   | -            | 8,376.00   | 1,396.00    | 83.33%     |
|              | MIS SYSTEMS GRP ALLOC(ISIS)  | 390.17         | 390.17         | 3,901.70   | 3,901.67   | 0.03         | 4,682.00   | 780.30      | 83.33%     |
|              | 9 OTHER INSURANCE            | 104.49         | 125.25         | 1,044.90   | 1,252.50   | (207.60)     | 1,503.00   | 458.10      | 69.52%     |
| 59481        | 8 CAP COMPUTER               | 9,513.83       | 26,551.98      | 118,554.95 | 265,519.77 | (146,964.82) | 318,623.72 | 200,068.77  | 37.21%     |
|              |                              |                |                |            |            |              |            |             |            |
| Totals       |                              | 50,124.66      | 65,427.81      | 506,763.33 | 654,278.10 | (147,514.77) | 785,133.72 | 278,370.39  | 64.54%     |
| TOTALS       |                              | 30,124.00      | 03,447.81      | 300,703.33 | 034,270.10 | (147,314.77) | 103,133.72 | 270,370.39  | 04.34%     |

Other Financing Sources (Uses)

|             |             | Current Period | Current Period | YTD    | YTD    | Prorated | Total  | Annual    | Percentage |
|-------------|-------------|----------------|----------------|--------|--------|----------|--------|-----------|------------|
| Acct Number | Description | Actual         | Budget         | Actual | Budget | Variance | Budget | Remaining | Of Budget  |

#DIV/0!

| Totals              | -         | -         | -          | -          | -            | -          | -          | #DIV/0! |
|---------------------|-----------|-----------|------------|------------|--------------|------------|------------|---------|
|                     |           |           |            |            |              |            |            |         |
| Total Business Unit | 11,233.71 | 26,551.98 | 117,821.93 | 265,519.77 | (147,697.84) | 318,623.72 | 200,801.79 |         |

Finance 2602 Dental Ins Date Ran

11/21/2017

Period Year

10 2017

| Revenu | ues |
|--------|-----|
|--------|-----|

| Revenues                   |                             |                |                |              |             |              |             |              |            |
|----------------------------|-----------------------------|----------------|----------------|--------------|-------------|--------------|-------------|--------------|------------|
|                            |                             | Current Period | Current Period | YTD          | YTD         | Prorated     | Total       | Annual       | Percentage |
| Acct Number                | Description                 | Actual         | Budget         | Actual       | Budget      | Variance     | Budget      | Remaining    | Of Budget  |
|                            |                             |                |                |              |             |              |             |              |            |
|                            |                             | (              | (, ,)          | (            | ()          |              | (           | ()           | #DIV/0!    |
|                            | RETIREE INS PREMIUM RECOVER | (              | (1,375.00)     | (11,922.00)  | (13,750.00) | 1,828.00     | (16,500.00) | (4,578.00)   | 72.25%     |
|                            | COBRA PREMIUM RECOVERY      | (226.44)       | (166.67)       | (2,093.04)   | (1,666.67)  | (426.37)     | (2,000.00)  | 93.04        | 104.65%    |
|                            | COUNTY BOARD PREMIUMS       | (216.00)       | -              | (2,034.00)   | -           | (2,034.00)   | -           | 2,034.00     | #DIV/0!    |
| 451045                     | EMPLOYEE PREMIUMS           | (43,879.82)    | -              | (365,651.78) | -           | (365,651.78) | -           | 365,651.78   | #DIV/0!    |
|                            |                             |                |                |              |             |              |             |              |            |
| Totals                     |                             | (45,672.26)    | (1,541.67)     | (381,700.82) | (15,416.67) | (366,284.15) | (18,500.00) | 363,200.82   | 2063.25%   |
|                            |                             |                |                |              |             |              |             |              |            |
| Expenditures               |                             | <u> </u>       |                |              |             |              |             |              |            |
|                            |                             | Current Period | Current Period | YTD          | YTD         | Prorated     | Total       | Annual       | Percentage |
| Acct Number                | Description                 | Actual         | Budget         | Actual       | Budget      | Variance     | Budget      | Remaining    | Of Budget  |
|                            |                             |                |                |              |             |              |             |              | "D" (/OI   |
| 500054                     | VEAR END ALLOCATION         |                | 220.02         |              | 2 200 22    | (2.200.22)   | 2.050.00    | 2.650.00     | #DIV/0!    |
|                            | YEAR END ALLOCATION         | -              | 220.83         | 40.006.33    | 2,208.33    | (2,208.33)   | 2,650.00    | 2,650.00     | 0.00%      |
|                            | RETIREE DENTAL CLAIMS       | 996.30         | 987.50         | 10,986.32    | 9,875.00    | 1,111.32     | 11,850.00   | 863.68       | 92.71%     |
|                            | COBRA DENTAL CLAIMS         | 1 000 20       | 333.33         | 3,913.20     | 3,333.33    | 579.87       | 4,000.00    | 86.80        | 97.83%     |
|                            | ADMIN FEES DENTAL           | 1,908.20       | -              | 19,236.28    | -           | 19,236.28    | -           | (19,236.28)  | #DIV/0!    |
|                            | EMPLOYEE DENTAL CLAIMS      | 35,145.10      | -              | 349,793.01   | -           | 349,793.01   | -           | (349,793.01) | #DIV/0!    |
| 599992                     | ADMIN DENTAL RETIREE        | 97.44          | -              | 824.18       | -           | 824.18       | -           | (824.18)     | #DIV/0!    |
|                            |                             |                |                |              |             |              |             |              |            |
| Totals                     |                             | 38,147.04      | 1,541.67       | 384,752.99   | 15,416.67   | 369,336.32   | 18,500.00   | (366,252.99) | 2079.75%   |
|                            |                             |                |                |              |             |              |             |              |            |
| Other Financing Sou        | ırces (Uses)                |                |                |              |             |              |             |              |            |
| ļ                          |                             | Current Period | Current Period | YTD          | YTD         | Prorated     | Total       | Annual       | Percentage |
| Acct Number                | Description                 | Actual         | Budget         | Actual       | Budget      | Variance     | Budget      | Remaining    | Of Budget  |
|                            |                             |                |                |              |             |              |             |              | #P# //OI   |
|                            |                             |                |                |              |             |              |             |              | #DIV/0!    |
|                            |                             |                |                |              |             |              |             |              | #DIV/0!    |
|                            |                             |                |                |              |             |              |             |              | #DIV/O:    |
| Totals                     |                             | -              | -              | -            | -           | -            | -           | _            | #DIV/0!    |
|                            |                             |                |                | -            | -           | -            |             | -            |            |
| <b>Total Business Unit</b> |                             | (7,525.22)     | (0.00)         | 3,052.17     | 0.00        | 3,052.17     | -           | (3,052.17)   |            |

Treasurer 1401 Date Ran Period 11/21/2017

Year

10 2017

Revenues

|                              | Current Period   | Current Period | YTD          | YTD          | Prorated     | Total        | Annual       | Percentage  |
|------------------------------|--|----------------|--------------|--------------|--------------|--------------|--------------|-------------|
| Description                  | Actual   | Budget         | Actual       | Budget       | Variance     | Budget       | Remaining    | Of Budget   |
|                              |  |                |              |              |              |              |              |             |
|                              |  |                |              |              |              |              |              | #DIV/0!     |
| 0 GENERAL PROPERTY TAXES     | 62,532.33  | 62,532.33      | 625,323.30   | 625,323.33   | (0.03)       | 750,388.00   | 125,064.70   | 83.33%      |
| 0 DNR PILT                   | -  | (4,791.67)     | (61,812.49)  | (47,916.67)  | (13,895.82)  | (57,500.00)  | 4,312.49     | 107.50%     |
| 0 MANAGED FOREST             | (16.94)  | 208.33         | (1,629.68)   | 2,083.33     | (3,713.01)   | 2,500.00     | 4,129.68     | -65.19%     |
| 0 INTEREST ON TAXES          | (49,213.42)  | (34,583.33)    | (440,577.36) | (345,833.33) | (94,744.03)  | (415,000.00) | 25,577.36    | 106.16%     |
| 0 AG USE CONV PENALTY        | (582.52)   | (333.33)       | (9,783.93)   | (3,333.33)   | (6,450.60)   | (4,000.00)   | 5,783.93     | 244.60%     |
| 7 TREASURERS FEES            | (100.00)   | (50.00)        | (606.50)     | (500.00)     | (106.50)     | (600.00)     | 6.50         | 101.08%     |
| 1 INTEREST & DIVIDENDS       | (59,868.60)  | (41,666.67)    | (556,146.74) | (416,666.67) | (139,480.07) | (500,000.00) | 56,146.74    | 111.23%     |
| 4 FAIR MARKET VALUE ADJUSTME | (24,371.77)  | -              | 210,744.51   | -            | 210,744.51   | -            | (210,744.51) | #DIV/0!     |
| 2 UNCLAIMED FUNDS REVENUE    | -  | -              | (44.02)      | -            | (44.02)      | -            | 44.02        | #DIV/0!     |
| 4 MISCELLANEOUS REVENUE      | -  | -              | (1,000.52)   | -            | (1,000.52)   | -            | 1,000.52     | #DIV/0!     |
|                              |  |                |              |              |              |              |              |             |
|                              |  |                |              |              |              |              |              |             |
| ·                            | (71,620.92)  | (18,684.33)    | (235,533.43) | (186,843.33) | (48,690.10)  | (224,212.00) | 11,321.43    | 105.05%     |
| )                            | 00 GENERAL PROPERTY TAXES 00 DNR PILT 00 MANAGED FOREST 00 INTEREST ON TAXES 00 AG USE CONV PENALTY 07 TREASURERS FEES 01 INTEREST & DIVIDENDS | Description    | Description  | Description  | Description  | Description  | Description  | Description |

| Expenditures |
|--------------|
|              |

| expenditures |                             | Current Period | Current Period | YTD        | YTD        | Prorated   | Total      | Annual     | Percentage                              |
|--------------|-----------------------------|----------------|----------------|------------|------------|------------|------------|------------|---|
| Acct Number  | Description                 | Actual         | Budget         | Actual     | Budget     | Variance   | Budget     | Remaining  | Of Budget                               |
|              |                             |                |                |            |            |            |            |            | ### ## ## ## ## ## ## ## ## ## ## ## ## |
| 54444        |                             | 5 025 60       | F 727 22       | 57.442.04  | F7 272 22  | 60.74      | 60.040.00  | 44 404 05  | #DIV/0!                                 |
|              | SALARY-PERMANENT REGULAR    | 5,825.60       | 5,737.33       | 57,443.04  | 57,373.33  | 69.71      | 68,848.00  | 11,404.96  | 83.43                                   |
|              | WAGES-REGULAR               | 2,545.48       | 3,734.00       | 34,322.41  | 37,340.00  | (3,017.59) | 44,808.00  | 10,485.59  | 76.60                                   |
|              | WAGES-OVERTIME              | -              | -              | 31.83      | -          | 31.83      | -          | (31.83)    | #DIV/0!                                 |
|              | WAGES-SICK LEAVE            | -              | -              | 374.04     | -          | 374.04     | -          | (374.04)   | #DIV/0!                                 |
|              | WAGES-VACATION PAY          | 69.52          | - 12.00        | 1,321.23   | 120.00     | 1,321.23   | 456.00     | (1,321.23) | #DIV/0!                                 |
|              | WAGES-LONGEVITY PAY         | -              | 13.00          | -          | 130.00     | (130.00)   | 156.00     | 156.00     | 0.00                                    |
|              | WAGES-HOLIDAY PAY           | 171.12         | -              | 551.71     | -          | 551.71     | -          | (551.71)   | #DIV/0!                                 |
|              | WAGES-MISCELLANEOUS(COMP    |                | -              | 121.52     | -          | 121.52     | -          | (121.52)   | #DIV/0!                                 |
|              | SOCIAL SECURITY             | 641.27         | 714.58         | 6,917.00   | 7,145.83   | (228.83)   | 8,575.00   | 1,658.00   | 80.66                                   |
|              | RETIREMENT (EMPLOYER)       | 585.57         | 713.75         | 6,404.40   | 7,137.50   | (733.10)   | 8,565.00   | 2,160.60   | 74.77                                   |
|              | HEALTH INSURANCE            | 3,054.50       | 3,169.42       | 31,400.31  | 31,694.17  | (293.86)   | 38,033.00  | 6,632.69   | 82.56                                   |
| 512145       | LIFE INSURANCE              | 6.88           | 5.58           | 65.04      | 55.83      | 9.21       | 67.00      | 1.96       | 97.07                                   |
| 512150       | FSA CONTRIBUTION            | -              | 44.17          | 530.00     | 441.67     | 88.33      | 530.00     | -          | 100.00                                  |
| 512173       | DENTAL INSURANCE            | 199.51         | 190.83         | 1,883.02   | 1,908.33   | (25.31)    | 2,290.00   | 406.98     | 82.23                                   |
| 521232       | ! INVEST ADVISOR FEES       | -              | 2,500.00       | 21,542.71  | 25,000.00  | (3,457.29) | 30,000.00  | 8,457.29   | 71.81                                   |
| 531298       | UNITED PARCEL SERVICE UPS   | -              | -              | 14.79      | -          | 14.79      | -          | (14.79)    | #DIV/0!                                 |
| 531311       | POSTAGE & BOX RENT          | 55.32          | 541.67         | 6,952.24   | 5,416.67   | 1,535.57   | 6,500.00   | (452.24)   | 106.96                                  |
| 531312       | OFFICE SUPPLIES             | 108.96         | 83.33          | 508.47     | 833.33     | (324.86)   | 1,000.00   | 491.53     | 50.85                                   |
| 531313       | PRINTING & DUPLICATING      | 22.57          | 16.67          | 291.58     | 166.67     | 124.91     | 200.00     | (91.58)    | 145.79                                  |
| 531321       | PUBLICATION OF LEGAL NOTICE | -              | 166.67         | 1,433.70   | 1,666.67   | (232.97)   | 2,000.00   | 566.30     | 71.69                                   |
| 531324       | MEMBERSHIP DUES             | -              | 8.33           | 100.00     | 83.33      | 16.67      | 100.00     | -          | 100.00                                  |
| 532325       | REGISTRATION                | -              | 20.83          | -          | 208.33     | (208.33)   | 250.00     | 250.00     | 0.00                                    |
| 532332       | MILEAGE                     | -              | 20.83          | -          | 208.33     | (208.33)   | 250.00     | 250.00     | 0.00                                    |
| 532335       | MEALS                       | -              | 2.50           | -          | 25.00      | (25.00)    | 30.00      | 30.00      | 0.00                                    |
| 532336       | LODGING                     | -              | 25.00          | -          | 250.00     | (250.00)   | 300.00     | 300.00     | 0.00                                    |
| 533225       | TELEPHONE & FAX             | 5.28           | 8.33           | 59.82      | 83.33      | (23.51)    | 100.00     | 40.18      | 59.82                                   |
| 535242       | MAINTAIN MACHINERY & EQUIP  | -              | -              | 135.71     | -          | 135.71     | -          | (135.71)   | #DIV/0!                                 |
| 571004       | IP TELEPHONY ALLOCATION     | 34.25          | 34.25          | 342.50     | 342.50     | -          | 411.00     | 68.50      | 83.33                                   |
|              | DUPLICATING ALLOCATION      | 11.25          | 11.25          | 112.50     | 112.50     | -          | 135.00     | 22.50      | 83.33                                   |
|              | MIS PC GROUP ALLOCATION     | 574.83         | 574.83         | 5,748.30   | 5,748.33   | (0.03)     | 6,898.00   | 1,149.70   | 83.33                                   |
|              | MIS SYSTEMS GRP ALLOC(ISIS) | 173.83         | 173.83         | 1,738.30   | 1,738.33   | (0.03)     | 2,086.00   | 347.70     | 83.33                                   |
|              | OTHER INSURANCE             | 42.53          | 48.33          | 654.30     | 483.33     | 170.97     | 580.00     | (74.30)    | 112.81                                  |
|              | BANK CHARGES                | 75.00          | 125.00         | 862.71     | 1,250.00   | (387.29)   | 1,500.00   | 637.29     | 57.51                                   |
| 333230       |                             | , 3.00         | 123.00         | 302.71     | 1,233.00   | (55.125)   | 2,303.00   | 037.23     | 37.31                                   |
| otals        |                             | 14,203.27      | 18,684.33      | 181,863.18 | 186,843.33 | (4,980.15) | 224,212.00 | 42,348.82  | 81.11                                   |

Other Financing Sources (Uses)

|             |             | Current Period | Current Period | YTD    | YTD    | Prorated | Total  | Annual    | Percentage |
|-------------|-------------|----------------|----------------|--------|--------|----------|--------|-----------|------------|
| Acct Number | Description | Actual         | Budget         | Actual | Budget | Variance | Budget | Remaining | Of Budget  |

| Totals              | -           | - | =           | -    | =           | = | -         | #DIV/0! |
|---------------------|-------------|---|-------------|------|-------------|---|-----------|---------|
|                     |             |   |             |      |             |   |           |         |
| Total Business Unit | (57,417.65) | - | (53,670.25) | 0.00 | (53,670.25) | - | 53,670.25 |         |

Treasurer 1402 Tax Deed Exp Date Ran Period

2,000.00

200.00

600.00

1,000.00

11/21/2017

10

1,298.00

(184.50)

200.00

600.00

(767.09)

(8,666.67)

|              |                             |                |                |             |             |             |             | Year       | 2017       |
|--------------|-----------------------------|----------------|----------------|-------------|-------------|-------------|-------------|------------|------------|
| Revenues     |                             |                |                |             |             |             |             |            |            |
|              |                             | Current Period | Current Period | YTD         | YTD         | Prorated    | Total       | Annual     | Percentage |
| Acct Number  | Description                 | Actual         | Budget         | Actual      | Budget      | Variance    | Budget      | Remaining  | Of Budget  |
|              |                             |                |                |             |             |             |             |            | #DIV/0!    |
| 411100       | GENERAL PROPERTY TAXES      | (1,675.00)     | (1,675.00)     | (16,750.00) | (16,750.00) | _           | (20,100.00) | (3,350.00) | •          |
|              |                             | , , , ,        | (1,075.00)     |             | , , ,       |             | , , ,       |            |            |
|              | RENT OF COUNTY PROPERTY     | (318.00)       | -              | (2,544.00)  | -           | (2,544.00)  | -           | 2,544.00   | #DIV/0!    |
|              | GAIN/LOSS-SALE FORCLD PRPTY | (433.82)       | =              | (74,144.87) | -           | (74,144.87) | -           | 74,144.87  | #DIV/0!    |
| 486004       | MISCELLANEOUS REVENUE       | -              | -              | 1,000.00    | -           | 1,000.00    | -           | (1,000.00) | #DIV/0!    |
|              |                             |                |                |             |             |             |             |            |            |
| Totals       |                             | (2,426.82)     | (1,675.00)     | (92,438.87) | (16,750.00) | (75,688.87) | (20,100.00) | 72,338.87  | 459.89%    |
|              |                             | (, ,           | ( / /          | (- , ,      | ( -,,       | ( - / /     | ( -,,       | ,          |            |
| Expenditures |                             |                |                |             |             |             |             |            |            |
|              |                             | Current Period | Current Period | YTD         | YTD         | Prorated    | Total       | Annual     | Percentage |
| Acct Number  | Description                 | Actual         | Budget         | Actual      | Budget      | Variance    | Budget      | Remaining  | Of Budget  |
|              |                             |                |                |             |             |             |             |            |            |
|              |                             |                |                |             |             |             |             |            | #DIV/0!    |
| 521212       | LEGAL                       | -              | 8.33           | 18.00       | 83.33       | (65.33)     | 100.00      | 82.00      | 18.00%     |
| 521219       | OTHER PROFESSIONAL SERV     | -              | 83.33          | 1,560.00    | 833.33      | 726.67      | 1,000.00    | (560.00)   | 156.00%    |
| 521255       | PAPER SERVICE               | -              | 16.67          | -           | 166.67      | (166.67)    | 200.00      | 200.00     | 0.00%      |
|              |                             |                |                |             |             |             |             |            |            |

|        | 242 MAINTAIN MACHINERY & EQUIF<br>742 UNCOLLECTED TAXES | -<br>107.33 | -<br>1,250.00 | 571.50<br>(1,253.20) | -<br>12,500.00 | 571.50<br>(13,753.20) | 15,000.00 | (571.50)<br>16,253.20 | #DIV/0!<br>-8.35% |
|--------|---|-------------|---------------|----------------------|----------------|-----------------------|-----------|-----------------------|-------------------|
| Totals |   | (892.67)    | 1,675.00      | 12,216.56            | 16,750.00      | (4,533.44)            | 20,100.00 | 7,883.44              | 60.78%            |

702.00

184.50

-

9,666.67

767.09

1,666.67

166.67

833.33

500.00

(964.67)

184.50

(166.67)

8,833.34

(500.00)

767.09

166.67

16.67

83.33

50.00

(1,000.00)

Other Financing Sources (Uses)

521273 TITLE SEARCH

531326 ADVERTISING

533221 WATER

529299 PURCHASE CARE & SERVICES

531321 PUBLICATION OF LEGAL NOTICE

531311 POSTAGE & BOX RENT

|             |             | Current Period | Current Period | YTD    | YTD    | Prorated | Total  | Annual    | Percentage |
|-------------|-------------|----------------|----------------|--------|--------|----------|--------|-----------|------------|
| Acct Number | Description | Actual         | Budget         | Actual | Budget | Variance | Budget | Remaining | Of Budget  |

#DIV/0!

35.10%

0.00%

0.00%

966.67%

#DIV/0!

#DIV/0!

#DIV/0!

| Totals              | <del>-</del> | - | =           | - | -           | - | -         | #DIV/0! |
|---------------------|--------------|---|-------------|---|-------------|---|-----------|---------|
|                     |              |   |             |   |             |   |           |         |
| Total Business Unit | (3,319.49)   | = | (80,222.31) | = | (80,222.31) |   | 30,222.31 |         |

Treasurer 1403 Plat books Date Ran

11/21/2017

Period Year

10 2017

| Revenu | ues |
|--------|-----|
|--------|-----|

| Revenues            |                           |                |                |            |            |          |            |           |                    |
|---------------------|---------------------------|----------------|----------------|------------|------------|----------|------------|-----------|--------------------|
|                     |                           | Current Period | Current Period | YTD        | YTD        | Prorated | Total      | Annual    | Percentage         |
| Acct Number         | Description               | Actual         | Budget         | Actual     | Budget     | Variance | Budget     | Remaining | Of Budget          |
|                     |                           |                |                |            |            |          |            |           |                    |
|                     |                           |                |                |            |            |          |            |           | #DIV/0!            |
| 411100              | GENERAL PROPERTY TAXES    | 162.50         | 162.50         | 1,625.00   | 1,625.00   | -        | 1,950.00   | 325.00    | 83.33%             |
| 451010              | SALE OF MAPS & PLAT BOOKS | (242.64)       | (208.33)       | (1,698.48) | (2,083.33) | 384.85   | (2,500.00) | (801.52)  | 67.94%             |
| 451308              | POSTAGE FEES              | -              | (4.17)         | (8.67)     | (41.67)    | 33.00    | (50.00)    | (41.33)   | 17.34%             |
| 474014              | DEPT PLAT BOOK CHARGES    | -              | (33.33)        | (60.66)    | (333.33)   | 272.67   | (400.00)   | (339.34)  | 15.17%             |
|                     |                           | (00.44)        | (00.00)        | (1.12.01)  | (000.00)   | 500.50   | /4.000.00\ | (057.40)  |                    |
| Totals              |                           | (80.14)        | (83.33)        | (142.81)   | (833.33)   | 690.52   | (1,000.00) | (857.19)  | 14.28%             |
| Expenditures        |                           |                |                |            |            |          |            |           |                    |
|                     |                           | Current Period | Current Period | YTD        | YTD        | Prorated | Total      | Annual    | Percentage         |
| Acct Number         | Description               | Actual         | Budget         | Actual     | Budget     | Variance | Budget     | Remaining | Of Budget          |
| 531349              | OTHER OPERATING EXPENSES  | -              | 83.33          | 1,060.00   | 833.33     | 226.67   | 1,000.00   | (60.00)   | #DIV/0!<br>106.00% |
| Totals              |                           | -              | 83.33          | 1,060.00   | 833.33     | 226.67   | 1,000.00   | (60.00)   | 106.00%            |
| Other Financing Sou | rces (Uses)               |                |                |            |            |          |            |           |                    |
|                     |                           | Current Period | Current Period | YTD        | YTD        | Prorated | Total      | Annual    | Percentage         |
| Acct Number         | Description               | Actual         | Budget         | Actual     | Budget     | Variance | Budget     | Remaining | Of Budget          |
|                     |                           |                |                |            |            |          |            |           | #DIV/0!            |
|                     |                           |                |                |            |            |          |            |           | #DIV/0!            |
| Totals              |                           | -              | -              | -          | -          | -        | -          | -         | #DIV/0!            |
| Total Business Unit |                           | (80.14)        | (0.00)         | 917.19     | (0.00)     | 917.19   | -          | (917.19)  |                    |

Child Support 2301 Date Ran 11/21/2017 Period 10

Period 10 Year 2017

Revenues

| kevenues    |                               | Current Period | Current Period | YTD              | YTD            | Prorated    | Total          | Annual       | Percentage |
|-------------|-------------------------------|----------------|----------------|------------------|----------------|-------------|----------------|--------------|------------|
| Acct Number | Description                   | Actual         | Budget         | Actual           | Budget         | Variance    | Budget         | Remaining    | Of Budget  |
|             |                               |                |                |                  |                |             |                |              |            |
|             |                               |                |                |                  |                |             |                |              | #DIV/0!    |
| 4111        | .00 GENERAL PROPERTY TAXES    | (13,245.58)    | (13,245.58)    | (132,455.80)     | (132,455.83)   | 0.03        | (158,947.00)   | (26,491.20)  | 83.33%     |
| 4210        | 001 STATE AID                 | -              | (10,004.58)    | (109,504.00)     | (100,045.83)   | (9,458.17)  | (120,055.00)   | (10,551.00)  | 91.21%     |
| 4210        | 010 M S L INCENTIVES          | (2,697.00)     | (1,500.00)     | (18,215.00)      | (15,000.00)    | (3,215.00)  | (18,000.00)    | 215.00       | 101.19%    |
| 4210        | 12 STATE AID CS + ALL OTHERS  | (109,893.21)   | (66,581.00)    | (559,599.79)     | (665,810.00)   | 106,210.21  | (798,972.00)   | (239,372.21) | 70.04%     |
| 4210        | 12 ST AID WAGES ALLOCATE      | 26,672.86      | 7,931.67       | 88,971.90        | 79,316.67      | 9,655.23    | 95,180.00      | 6,208.10     | 93.48%     |
| 4210        | 13 OTHER DEPT WAGE RETENTION  | (8,890.96)     | (2,617.50)     | (29,657.30)      | (26,175.00)    | (3,482.30)  | (31,410.00)    | (1,752.70)   | 94.42%     |
| 4210        | 050 CS PERFORMANCE BASED INC  | (167,185.00)   | (13,541.67)    | (167,185.00)     | (135,416.67)   | (31,768.33) | (162,500.00)   | 4,685.00     | 102.88%    |
| 4210        | 96 STATE AID MEDICAL SUPPORT  | -              | (831.25)       | (8,421.00)       | (8,312.50)     | (108.50)    | (9,975.00)     | (1,554.00)   | 84.429     |
| 4210        | 97 STATE AID E-FILING         | (15,055.00)    | -              | (15,055.00)      | -              | (15,055.00) | -              | 15,055.00    | #DIV/0!    |
| 4420        | 004 EXTRADITION REIMBURSEMENT | -              | (125.00)       | (80.00)          | (1,250.00)     | 1,170.00    | (1,500.00)     | (1,420.00)   | 5.33%      |
| 4510        | 11 CS PROG FEE REDUCE 66%     | 2,002.25       | -              | 6,740.03         | -              | 6,740.03    | -              | (6,740.03)   | #DIV/0!    |
| 4510        | 13 NIVD ACTIVITIES REDUCTION  | (652.79)       | -              | (3,185.85)       | -              | (3,185.85)  | -              | 3,185.85     | #DIV/0!    |
| 4510        | 14 CS PROGRAM FEES            | (1,298.95)     | (1,150.00)     | (11,431.11)      | (11,500.00)    | 68.89       | (13,800.00)    | (2,368.89)   | 82.83%     |
| 4550        | 003 NON-IVD SERVICE FEES      | (70.00)        | (111.67)       | (1,150.00)       | (1,116.67)     | (33.33)     | (1,340.00)     | (190.00)     | 85.82%     |
|             |                               | (222.242.22)   | (101 == 5 = 0) | (0.50 0.00 0.00) | (4.045.555.00) |             | (1.001.010.00) | (251 221 22) |            |
| Γotals      |                               | (290,313.38)   | (101,776.58)   | (960,227.92)     | (1,017,765.83) | 57,537.91   | (1,221,319.00) | (261,091.08) | 78.629     |

Expenditures

| Expenditures |                               |                |                |            |              |             |              |             |            |
|--------------|-------------------------------|----------------|----------------|------------|--------------|-------------|--------------|-------------|------------|
|              |                               | Current Period | Current Period | YTD        | YTD          | Prorated    | Total        | Annual      | Percentage |
| Acct Number  | Description                   | Actual         | Budget         | Actual     | Budget       | Variance    | Budget       | Remaining   | Of Budget  |
|              |                               |                |                |            |              |             |              |             |            |
|              |                               |                |                |            |              |             |              |             | #DIV/0!    |
| 51111        | O SALARY-PERMANENT REGULAR    | 18,722.76      | 19,177.67      | 166,401.51 | 191,776.67   | (25,375.16) | 230,132.00   | 63,730.49   | 72.31%     |
| 51121        | 0 WAGES-REGULAR               | 29,727.25      | 37,938.67      | 304,447.36 | 379,386.67   | (74,939.31) | 455,264.00   | 150,816.64  | 66.87%     |
| 51122        | 0 WAGES-OVERTIME              | 2,281.28       | 565.08         | 5,163.88   | 5,650.83     | (486.95)    | 6,781.00     | 1,617.12    | 76.15%     |
| 51124        | 0 WAGES-TEMPORARY             | -              | 528.67         | 2,867.93   | 5,286.67     | (2,418.74)  | 6,344.00     | 3,476.07    | 45.21%     |
| 51131        | 0 WAGES-SICK LEAVE            | 1,112.30       | -              | 26,632.57  | -            | 26,632.57   | -            | (26,632.57) | #DIV/0!    |
| 51132        | WAGES-VACATION PAY            | 3,430.68       | -              | 39,563.98  | -            | 39,563.98   | -            | (39,563.98) | #DIV/0!    |
| 51133        | WAGES-LONGEVITY PAY           | -              | 180.25         | 198.16     | 1,802.50     | (1,604.34)  | 2,163.00     | 1,964.84    | 9.16%      |
| 51134        | WAGES-HOLIDAY PAY             | -              | -              | 15,005.95  | -            | 15,005.95   | -            | (15,005.95) | #DIV/0!    |
| 51135        | WAGES-MISCELLANEOUS(COMP)     | 327.28         | -              | 1,857.74   | -            | 1,857.74    | -            | (1,857.74)  | #DIV/0!    |
| 51138        | 0 WAGES-BEREAVEMENT           | -              | -              | 355.10     | -            | 355.10      | -            | (355.10)    | #DIV/0!    |
| 51214        | 1 SOCIAL SECURITY             | 4,050.89       | 4,273.58       | 40,931.05  | 42,735.83    | (1,804.78)  | 51,283.00    | 10,351.95   | 79.81%     |
| 51214        | 2 RETIREMENT (EMPLOYER)       | 3,699.28       | 3,858.42       | 37,696.13  | 38,584.17    | (888.04)    | 46,301.00    | 8,604.87    | 81.42%     |
| 51214        | 4 HEALTH INSURANCE            | 13,057.29      | 15,465.17      | 140,123.55 | 154,651.67   | (14,528.12) | 185,582.00   | 45,458.45   | 75.50%     |
| 51214        | 5 LIFE INSURANCE              | 14.84          | 19.67          | 217.32     | 196.67       | 20.65       | 236.00       | 18.68       | 92.08%     |
| 51214        | 6 WORKERS COMPENSATION        | -              | -              | 1,155.33   | -            | 1,155.33    | -            | (1,155.33)  | #DIV/0!    |
| 51215        | D FSA CONTRIBUTION            | -              | 225.00         | 2,575.00   | 2,250.00     | 325.00      | 2,700.00     | 125.00      | 95.37%     |
| 51217        | 3 DENTAL INSURANCE            | 1,032.45       | 1,008.00       | 9,237.04   | 10,080.00    | (842.96)    | 12,096.00    | 2,858.96    | 76.36%     |
| 52125        | 5 PAPER SERVICE               | 737.00         | 583.33         | 6,251.00   | 5,833.33     | 417.67      | 7,000.00     | 749.00      | 89.30%     |
| 52125        | 6 GENETIC TESTS               | 274.00         | 600.00         | 3,975.00   | 6,000.00     | (2,025.00)  | 7,200.00     | 3,225.00    | 55.21%     |
| 52129        | 6 COMPUTER SUPPORT            | -              | 115.75         | 1,407.00   | 1,157.50     | 249.50      | 1,389.00     | (18.00)     | 101.30%    |
| 52916        | O INTERPRETER FEE             | -              | 300.00         | 1,327.50   | 3,000.00     | (1,672.50)  | 3,600.00     | 2,272.50    | 36.88%     |
| 52929        | 9 PURCHASE CARE & SERVICES    | 15,120.00      | 5,040.00       | 60,480.00  | 50,400.00    | 10,080.00   | 60,480.00    | -           | 100.00%    |
| 53100        | NOTARY PUBLIC RELATED         | · -            | 16.67          | 160.00     | 166.67       | (6.67)      | 200.00       | 40.00       | 80.00%     |
|              | 6 FPLS FEES                   | 669.00         | 230.83         | 2,007.00   | 2,308.33     | (301.33)    | 2,770.00     | 763.00      | 72.45%     |
|              | 1 OFFICE EQUIPMENT            | -              | 41.67          | 319.00     | 416.67       | (97.67)     | 500.00       | 181.00      | 63.80%     |
| 53130        | 3 COMPUTER EQUIPMT & SOFTW/   | _              | 336.67         | 3,019.92   | 3,366.67     | (346.75)    | 4,040.00     | 1,020.08    | 74.75%     |
| 53131        | 1 POSTAGE & BOX RENT          | 1,433.00       | 1,466.67       | 12,992.13  | 14,666.67    | (1,674.54)  | 17,600.00    | 4,607.87    | 73.82%     |
|              | 1 POSTAGE - NIVD              | 13.88          | 62.08          | 237.12     | 620.83       | (383.71)    | 745.00       | 507.88      | 31.83%     |
|              | 2 OFFICE SUPPLIES             | 727.34         | 1,541.67       | 8,628.38   | 15,416.67    | (6,788.29)  | 18,500.00    | 9,871.62    | 46.64%     |
|              | 3 PRINTING & DUPLICATING      | 1,532.13       | 333.33         | 2,085.61   | 3,333.33     | (1,247.72)  | 4,000.00     | 1,914.39    | 52.14%     |
|              | 4 SMALL ITEMS OF EQUIPMENT    | -              | 191.67         | 1,563.00   | 1,916.67     | (353.67)    | 2,300.00     | 737.00      | 67.96%     |
|              | 1 PUBLICATION OF LEGAL NOTICE | 80.00          | 108.33         | 771.00     | 1,083.33     | (312.33)    | 1,300.00     | 529.00      | 59.31%     |
|              | 3 SUBSCRIPTIONS-TAX & LAW     | 130.03         | 272.50         | 2,456.67   | 2,725.00     | (268.33)    | 3,270.00     | 813.33      | 75.13%     |
|              | 4 MEMBERSHIP DUES             | -              | 162.92         | 1,836.50   | 1,629.17     | 207.33      | 1,955.00     | 118.50      | 93.94%     |
|              | 6 ADVERTISING                 | 697.58         | 16.67          | 777.94     | 166.67       | 611.27      | 200.00       | (577.94)    | 388.97%    |
|              | 8 EDUCATIONAL SUPPLIES        | 493.00         | 108.33         | 1,075.04   | 1,083.33     | (8.29)      | 1,300.00     | 224.96      | 82.70%     |
|              | 5 REGISTRATION                | -              | 272.50         | 1,965.00   | 2,725.00     | (760.00)    | 3,270.00     | 1,305.00    | 60.09%     |
|              | 2 MILEAGE                     | _              | 88.33          | 780.26     | 883.33       | (103.07)    | 1,060.00     | 279.74      | 73.61%     |
|              | 4 COMMERCIAL TRAVEL           | _              | 125.00         | 1,167.89   | 1,250.00     | (82.11)     | 1,500.00     | 332.11      | 77.86%     |
|              | 5 MEALS                       | 231.30         | 84.50          | 741.01     | 845.00       | (103.99)    | 1,014.00     | 272.99      | 73.08%     |
|              | 6 LODGING                     | 922.00         | 284.25         | 3,272.25   | 2,842.50     | 429.75      | 3,411.00     | 138.75      | 95.93%     |
|              | 9 OTHER TRAVEL & TOLLS        | 54.00          | 22.92          | 249.90     | 229.17       | 20.73       | 275.00       | 25.10       | 90.87%     |
|              | CONTRACTED EXTRADITIONS       | 895.45         | 583.33         | 5,131.64   | 5,833.33     | (701.69)    | 7,000.00     | 1,868.36    | 73.31%     |
|              | 5 TELEPHONE & FAX             | 61.00          | 65.42          | 649.49     | 654.17       | (4.68)      | 785.00       | 135.51      | 82.74%     |
|              | 2 MAINTAIN MACHINERY & EQUIP  | 129.00         | 195.67         | 1,290.00   | 1,956.67     | (666.67)    | 2,348.00     | 1,058.00    | 54.94%     |
|              | 4 IP TELEPHONY ALLOCATION     | 194.33         | 194.33         | 1,943.30   | 1,943.33     | (0.03)      | 2,348.00     | 388.70      | 83.33%     |
|              | 5 DUPLICATING ALLOCATION      | 27.25          | 27.25          | 272.50     | 272.50       | (0.03)      | 327.00       | 54.50       | 83.33%     |
|              | 9 MIS PC GROUP ALLOCATION     | 2,299.25       | 2,299.25       | 22,992.50  | 22,992.50    | -           | 27,591.00    | 4,598.50    | 83.33%     |
|              |                               |                |                |            |              | (0.03)      |              |             |            |
|              | MIS SYSTEMS GRP ALLOC(ISIS)   | 1,165.83       | 1,165.83       | 11,658.30  | 11,658.33    | (0.03)      | 13,990.00    | 2,331.70    | 83.33%     |
|              | OTHER INSURANCE               | 247.29         | 302.50         | 2,472.90   | 3,025.00     | (552.10)    | 3,630.00     | 1,157.10    | 68.12%     |
| 59481        | 3 CAP OFC EQUIP               | -              | 1,296.25       | -          | 12,962.50    | (12,962.50) | 15,555.00    | 15,555.00   | 0.00%      |
| Totals       |                               | 105,589.96     | 101,776.58     | 960,386.35 | 1,017,765.83 | (57,379.48) | 1,221,319.00 | 260,932.65  | 78.64%     |
|              |                               | 100,000.00     | 101,770.00     | 555,566.55 | 2,027,703.03 | (3.,3,3,70) | 1,221,313.00 | 200,332.03  | 70.0470    |

Other Financing Sources (Uses)

|             |             | Current Period | Current Period | YTD    | YTD    | Prorated | Total  | Annual    | Percentage |
|-------------|-------------|----------------|----------------|--------|--------|----------|--------|-----------|------------|
| Acct Number | Description | Actual         | Budget         | Actual | Budget | Variance | Budget | Remaining | Of Budget  |

#DIV/0!

| Totals              | -            | - | -      | -      | -      | - | -        | #DIV/0! |
|---------------------|--------------|---|--------|--------|--------|---|----------|---------|
|                     |              |   |        |        |        |   |          |         |
| Total Business Unit | (184,723.42) | - | 158.43 | (0.00) | 158.43 | - | (158.43) |         |

## Jefferson County Contingency Fund For the Year Ended December 31, 2017

| Ledger<br>Date | Description  | General<br>(599900) | Other<br>UW Ext<br>(599908) | Vested<br>Benefits<br>(599909) | Authority         | Publish<br>Date |
|----------------|--|---------------------|-----------------------------|--------------------------------|-------------------|-----------------|
| 1-Jan-17       | Tax Levy   | 521,482.00          | 28,000.00                   | 290,000.00                     |                   |                 |
| 9-Mar-17       | Sheriff-Waterloo Communication Tower               | (25,000.00)         |                             |                                | Finance Committee | 14-Mar-17       |
| 13-Apr-17      | Replacement of 30 HS laptops                       | (30,000.00)         |                             |                                | Finance Committee | 20-Apr-17       |
| 13-Apr-17      | Architectural study of the judicial parking lot    | (10,000.00)         |                             |                                | Finance Committee | 20-Apr-17       |
| 13-Apr-17      | Startup funds for Farm Technology Days             |                     | (20,000.00)                 |                                | Finance Committee | 20-Apr-17       |
| 13-Jun-17      | Courthouse Bathroom Renovation Project             | (16,370.00)         |                             |                                | Finance Committee | 27-Jun-17       |
| 15-Sep-17      | Parks Chipper Repair                               | (15,000.00)         |                             |                                | Finance Committee | 22-Sep-17       |
| 12-Oct-17      | Central Services Courthouse repairs & improvements | (25,000.00)         |                             |                                | Finance Committee | 12-Oct-17       |
|                |  |                     |                             |                                |                   |                 |

| Total amount available | 400,112.00 | 8,000.00 290 | ,000.00  |
|------------------------|------------|--------------|----------|
|                        |            |              |          |
|                        |            |              |          |
| Net                    | 400,112.00 | 8,000.00 290 | 0,000.00 |



# **Jefferson County Finance Department**

311 S. Center Avenue Room 109 Jefferson, WI 53549-1701 Telephone (920) 674-7434 Fax (920) 674-7368 Marc A. DeVries, CPA Finance Director

Cindy Diestelmann Jayne Hintzmann Donna Miller Tamara L. Worzalla, CPA

## MEMORANDUM

To: Finance Committee

From: Marc DeVries, Finance Director

Date: December 12, 2017

Re: End user time entry solution

## Background:

The County has made a significant investment in its new ERP software, Tyler Technologies Munis. We are currently in the process of converting payroll systems. During this conversion process it became apparent that:

- 1. The County currently employs several systems that import payroll data into our JD Edwards (JDE) accounting system, namely, Kronos, EDALs, and CHEMS. Information is also manually keyed into JDE by some department staff.
- 2. One of our largest customer departments is the Sheriff's department. This department's process for reporting time consists of manually recording entries on paper timesheets, manually tracking and adding time within certain parameters to determine the amount of overtime owed on excel spreadsheets maintained outside of the accounting system, and manually keying summarized amounts for this time into JDE. Maintaining all of these manual processes outside of the accounting system is cumbersome and creates opportunities for error.

Further, because the time entered into JDE is summarized, detail information is not available in JDE, so in order to obtain detail time information we must go back to source documents (timesheets) and re-summarize manually. This can be labor intensive for analyzing different pay types such as overtime.

- 3. The package that was purchased by the County as a part of the Munis conversion (called Employee Self Serve or ESS) is not designed to accommodate the complexities of a 24-hour union department such as the Sheriff's Department. Therefore, without expanding our payroll software, the current manual processes would need to continue.
- 4. In addition to our Kronos solution, the County is also paying monthly support fees for a scheduling software package used by the Sheriff's department (ScheduleSoft).

# Analysis:

The County seeks to invest in a software package that is capable of ultimately replacing some of our existing supporting systems. An ad hoc committee consisting of members of Human Resources, Sheriff's Department, Finance and Department of Human Services was created and participated in an analysis of four different packages:

- 1. EDALs EDALs is a software package written by our MIS Department that offers timekeeping as well as case management and scheduling for our DHS caseworkers. DHS is the only department currently utilizing EDALs.
- 2. ESS ESS is the base timekeeping package offered by Tyler (Munis). The County has already purchased the ESS system.
- 3. Executime Executime is a package offered by Tyler (Munis) that greatly expands the functionality of ESS by offering the ability to schedule time, exchange shifts based on a set of user defined rules, calculate complex overtime rules, track various pay types and integrates with smart time entry systems such as personal smart devices and proprietary time clocks.
- 4. Kronos the Kronos package we evaluated is not the package we currently have, which does not offer the functionality we seek. The package evaluated offers all of the functionality of Executime stated in #3. Functionally, it is essentially a mirror image of Executime, with the only real difference being that Kronos has its own operating system and database that would require an external interface with Munis.

In evaluating these solutions further, the committee concluded that because ESS did not offer a path to LEAN processing or electronic workflow, it was not a viable option. Further, while it is possible that EDALs could mimic the functionality of Kronos and Executime, there is currently no way to definitively conclude this since, in its current form, it does not. A business case would need to be developed which would consume MIS resources that are needed elsewhere. Beyond that, there is no guarantee that the resources invested would yield the desired results. Finally since EDALs was developed in house, all support is also in house, and the sudden loss of any key member of the support team poses a risk for the County.

Both Kronos and Executime possess the architecture necessary to eliminate the current Kronos timekeeping system at an annual savings of approximately \$6,700 as well as the scheduling software currently utilized by the Sheriff's department at an annual savings of \$4,500, as well as the ability to replace CHEMS should the need arise in the future. CHEMS is offered to the County by the State for free.

Since the functionality of both the Executime and Kronos solutions were essentially the same, our recommendation for an end user payroll entry interface came down to price.

Our price assumptions for the calculations on the following page are as follows:

- 10 year useful life
- Replace all current time clock devices (8)
- Ongoing maintenance and licensing fees increase according to the terms of our current contract with Tyler (Munis) for Executime (3% 8% over the next 10 years), and

- remain at 2% for Kronos (Kronos commits to 2% for the term of any contract we sign, and reserves the right to raise to 4% year over year without a contract).
- Quoted prices include licenses for up to 400 users for Kronos and 500 users for Executime. An increase in licenses for either solution would increase quoted prices. There are 585.3 total funded FTEs in the 2018 budget, of which 175 FTEs reside in DHS (EDALs) and 60 in highway (CHEMS). Both packages would accommodate our current staffing needs, however Kronos would need to be upgraded sooner if the need for additional capacity arose.

# **Jefferson County** Timekeeping solution analysis

|           | Ongoing fees* Implementation fees |               |            | tion fees    | Cost per year of implementation* |           |           |           |           |           |           | Total 10  |           |           |            |
|-----------|-----------------------------------|---------------|------------|--------------|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
|           | Monthly                           | <u>Annual</u> | Equipment* | <u>Setup</u> | 1st year                         | 2nd year  | 3rd year  | 4th year  | 5th year  | 6th year  | 7th year  | 8th year  | 9th year  | 10th year | year cost  |
| Kronos    | 1,384.00                          | 2,280.00      | 25,082.80  | 3,000.00     | 46,970.80                        | 19,265.76 | 19,651.08 | 20,044.10 | 20,444.98 | 20,853.88 | 21,270.96 | 21,696.37 | 22,130.30 | 22,572.91 | 234,901.13 |
| Executime | -                                 | 9,867.00      | 19,280.00  | 70,495.00    | 99,642.00                        | 10,163.01 | 10,569.53 | 11,098.01 | 11,763.89 | 12,469.72 | 13,342.60 | 14,276.58 | 15,418.71 | 16,652.21 | 215,396.26 |

<sup>\*</sup> Please see assumptions on memo.



## Workforce Ready Order Form

Salesperson:

Date: 12/7/2017 Customer PO #:

Expires: 12/29/2017

Version #:

Bill To: Attn: Terri Palm

JEFFERSON COUNTY - MIS

402 SOUTH CENTER AVE

JEFFERSON, WI 53549

Ship To: Attn: Terri Palm

JEFFERSON COUNTY - MIS

402 SOLITH CENTER AVE

402 SOUTH CENTER AVE JEFFERSON, WI 53549

Steve Alabiso

FOB: Shipping Point

Shipping Method: FedEx Ground Currency: USD

Email Contact: terrip@jeffersoncountywi.gov

Payment Terms: N30 Phone #: (920) 674-7103

This order entered into between the Customer and Kronos is subject to the terms and conditions of the Contract #14-JLR-003 dated March 18th, 2014 between the Lead Agency (acting as the "Owner") and Kronos Incorporated (as the "Contractor"), as amended.

Solution ID: 6043209

Initial Term: Three year

Billing Start Date: 120 days from execution of Order Form

Renewal Term: One Year Payment Terms: Net 30

Billing Frequency (unless otherwise noted, all invoices are due per the payment terms noted above):

SaaS Services: Monthly in Arrears

Professional Services: Fixed Fee, 100% at Signing

The Professional Services Engagement Overview is attached to this Order Form as a summary for the implementation services to be provided by Kronos for the Workforce Ready Setup Fees set forth on this Order Form

Note: Customer will continue support on their iSeries products and will be cancelled upon written request once the new product is implemented.

#### SaaS Services

| Item                         | License/Qty | / Unit Price           | Price      |
|------------------------------|-------------|------------------------|------------|
| Workforce Ready Time Keeping | 400         | \$2.55                 | \$1,020.00 |
| Workforce Ready Accruals     | 400         | \$0.51                 | \$204.00   |
| Workforce Ready Scheduler    | 125         | \$1.28                 | \$160.00   |
|                              | •           | Minimum Monthly Total: | \$1,384.00 |

#### **Setup Fees**

| Item                      |              | Total Price |
|---------------------------|--------------|-------------|
| Workforce Ready Setup Fee |              | \$3,000.00  |
|                           | Total Price: | \$3,000,00  |

#### **Quote Summary**

| Item                | Total Price |
|---------------------|-------------|
| Minimum Monthly Fee | \$1,384.00  |
| Minimum Annual Fee  | \$16,608.00 |
|                     |             |
| One Time Setup Fees | \$3,000.00  |

| JEFFERSON COUNTY - MIS |  |  |  |  |  |
|------------------------|--|--|--|--|--|
| Ву:                    |  |  |  |  |  |
| Name:                  |  |  |  |  |  |
| Title:                 |  |  |  |  |  |
|                        |  |  |  |  |  |



## **Professional Services Engagement Overview**

#### **Purpose and Overview of Engagement**

This Professional Services Engagement Overview outlines the scope of services to be provided by Kronos for the Setup Fees indicated on the applicable Order Form, to JEFFERSON COUNTY - MIS ("Customer") related to the Core Modules, Value-add Modules, and/or Optional Services contained in the document. Our Professional Services engagements are designed to help our Customers successfully implement your Core Modules, as well as enable you to easily layer Value-add Modules and functionality over time based on your priorities, schedule, and resources.

The Kronos® Workforce Ready® (WFR) Professional Services engagement described herein is fixed price based and is subject to the terms and conditions governing your Kronos Workforce Ready – Software as a Service (the "Agreement"). Unless otherwise defined herein, words and expressions defined in the Agreement shall have the same meaning in this Professional Services Engagement Overview.

#### Your Workforce Ready SaaS Solution

JEFFERSON COUNTY - MIS and Kronos are deploying the following WFR modules with 1 location(s) and 0 collective bargaining agreement(s).

| Core Modules                 | Employees | Deployments | Estimated Duration *from project kickoff |
|------------------------------|-----------|-------------|--|
| Workforce Ready Time Keeping | 400       | 1           |  |
| Workforce Ready Accruals     | 400       | 1           | 100 Days                                 |
| Workforce Ready Scheduler    | 125       | 1           |  |

#### JEFFERSON COUNTY - MIS and Kronos Collaboration

A successful Professional Services Engagement will require close collaboration between JEFFERSON COUNTY - MIS and Kronos. The Kronos Professional Services team is equipped to help keep you on target for meeting project milestones and requirements, as well as to assist you in configuring and deploying the Kronos Workforce Ready solution that meets your organization's specific requirements. Your organizations participation and commitment to the project goals and timeline are critical to help ensure success. Please see the Kronos Workforce Ready Professional Services Engagement Guidelines at <a href="https://www.kronos.com/kronos-workforce-ready-implementation-guidelines">https://www.kronos.com/kronos-workforce-ready-implementation-guidelines</a> to review both parties' responsibilities

The Estimated Duration stated above is an estimate based upon our experience with our customers and products. Depending upon the preparation and engagement of your organization, there may be opportunity to accelerate the completion of this engagement. However, the Estimated Duration may be exceeded based on the level of preparedness, bandwidth, and skill level of your available resources. Other examples that may extend the Estimated Duration include: separate deployments of the solution, having a unionized workforce, and policies that vary across employee groups.

#### **Core Functionality Deliverables**

Working in close collaboration, JEFFERSON COUNTY - MIS (client) and Kronos will deploy the following core modules and functionality in 100 estimated days from project kick-off:

| WFR Core               | Kronos Delivered Value  |
|------------------------|---|
| Time Keeping<br>Module | WFR Time Keeping deployment gets you started with the ability to accept punches and pay employees accurately through these core components:  Time data collection Pay rule calculations Base work schedules Timesheet approval workflow Time- Off request workflow Mobile access Standard reporting Up to 10 One-Time data load using customer-supplied data in a standard Kronos-supplied format Timekeeping Admin Training  |
| Accruals Module        | WFR Accruals module adds comprehensive accrual administration to Workforce Ready Time Keeper by automatically enforcing your time-off policies through:  Consistent enforcement of policy Configurable calculation methods & grants Time-Off routing & approval workflow (requires TLM) Time-Off requests at data collection devices Automatic updates to schedule & timecard (requires TLM) Visibility to projected balances Automatic balance reduction (requires TLM or PR) View time-off calendars for groups Mobile access |

|                  | <ul> <li>One-Time data load using customer-supplied data for current year in a standard Kronos-supplied format</li> <li>WFR accruals requires WFR Timekeeper</li> </ul>   |
|------------------|---|
| Scheduler Module | WFR Scheduler provides the automated tools and high-quality information to create accurate schedules aligning staffing requirements with budget and business demand through:  Schedule build based on budget & demand Fill w/best-fit employee preferences & skills* Drag-n-Drop scheduling tools Configurable color-coded scheduling views Budgeting constraint visibility Configurable routing & approval workflow Tools for determining schedule effectiveness True rate cost of schedule**  *Scheduler function requires WFR HR *Scheduler function requires WFR Time Keeping |

#### **Value-Add Functionality Deliverables**

Once your core functionality is deployed, Kronos will work in close collaboration with JEFFERSON COUNTY - MIS to deploy the following Value-Add modules and/or functionality over time in in short, agile deployments aligned with your priorities, schedule, and resources:

Value-Add Kronos Delivered Value

#### **Online Training and Support Tools**

The **My Learning** area within Workforce Ready provides immediate access to online, role-based education content and support tools that provide step-by-step training on solution features and functions to drive proficiency and user adoption. Your managers and employees can gain proficiency and boost productivity by taking full advantage of:

- Three-minute simulations: Quick demonstrations of common tasks provide effective training or skills reinforcement
- Job aids: Handy, printable reference sheets with step-by-step instructions for performing common tasks supplement and support employee training to drive high user adoption and productivity
- Sandboxes with exercises: Available for Administrators, these tools let users practice performing tasks from an exercises document in a training database.

Please see Workforce Ready Customer Training Options for more information on training roles and available content.

### **Assumptions**

Kronos has used the following assumptions and dependencies in preparing this Professional Services Engagement Overview:

- All services will be delivered remotely, unless otherwise stated.

  The project kick-off date will be determined based on complexity of the implementation and resource availability, and may start up to 60 days after a
- $_{\bullet}\,$  Workforce Ready Order Form is executed by the Customer.
- Prior to the start of the project, the Customer will confirm in writing the business and technical requirements of the project.
- Kronos will communicate with Customer's Project Manager, the appointed Point of Contact for Customer on this project. He/she will be responsible for all communications and project management among all Customer parties (staff, vendors, consultants) and for the escalation and resolution of any issues for Customer. Customer is responsible for all hardware, software, and services provided by other consultants or third party vendors that may also be involved with the project.
- Kronos will not be responsible for troubleshooting the Customer's environment such as their operating system, hardware resources, or database schema.
- Kronos will not be responsible for troubleshooting applications or hardware not provided by Kronos.
- Change Orders are subject to scope review and may impact the project timeline or cost. If additional work beyond the initial scope of this Professional Services Engagement Overview is required as a result of a Change Order, the Customer may be charged.

### **Change Orders**

Requests for change to this Professional Services Engagement Overview or the project it covers must be submitted to your Kronos Sales Executive and Kronos Workforce Ready Consultant in writing.

Any of the following items will be considered Out of Scope and require a Change Order:

- Material changes in the Scope or effort
- Material changes in the number or type of Deliverables to meet the defined scope of effort
- Changes to the project resource requirements
- Changes to scheduled dates after acceptance of the Project Plan

Kronos will estimate the time and fixed cost needed to implement the change and the impact it may have on the delivery of project covered under this Professional Services Engagement Overview. Kronos will perform the requested work once the Change Order has been completed and signed by the Customer.

#### **Completion Criteria**

The project covered under this Professional Services Engagement Overview will be considered complete when any one of the following completion criteria is met. Once one of these is met, no further work will be completed. If additional work is required, a Change Order or new Professional Services Engagement Overview must be generated.

#### Completion Criteria:

- The Customer has approved in writing
- The System has been put into use within a production environment for 14 calendar days
- More than six (6) months has passed since the date of signature of the Workforce Ready Order Form

The Customer may provide approval in writing via email or an alternative agreed upon method.

Kronos | Time & Attendance • Scheduling • Absence Management • HR & Payroll • Hiring • Labor Analytics

Kronos Incorporated 900 Chelmsford St. Lowell, MA 01851 (800) 225-1561 (978) 250-9800 www.Kronos.com



Quoted By: Alban Michaud

Date: 9/6/2017 Quote Expiration: 3/4/2018

Quote Name: Jefferson County-ERP-Executime

Quote Number: 2017-36028

Quote Description: ExecuTime Pricing

# **Sales Quotation For**

Jefferson County 311 S Center Ave County Courthouse Jefferson, WI 53549-1701 Phone +1 (920) 674-7144

# Tyler Software and Related Services

| Description                                       | License     | Impl. Hours | Impl. Cost  | Data Conversion | Module Total | Year One Maintenance |
|---|-------------|-------------|-------------|-----------------|--------------|----------------------|
| Human Capital Management:                         |             |             |             |                 |              |                      |
| ExecuTime Advance Scheduling Mobile Access        | \$3,975.00  | 0           | \$0.00      | \$0.00          | \$3,975.00   | \$795.00             |
| ExecuTime Advance Scheduling - Up to 50 Employees | \$8,120.00  | 48          | \$8,400.00  | \$0.00          | \$16,520.00  | \$1,624.00           |
| ExecuTime Time & Attendance Mobile Access         | \$5,075.00  | 0           | \$0.00      | \$0.00          | \$5,075.00   | \$1,015.00           |
| ExecuTime Time & Attendance - Up to 500 Employees | \$22,525.00 | 128         | \$22,400.00 | \$0.00          | \$44,925.00  | \$4,505.00           |
| TOTAL:  | \$39,695.00 | 176         | \$30,800.00 | \$0.00          | \$70,495.00  | \$7,939.00           |

| Summary                                | One Time Fees | Recurring Fees |
|--|---------------|----------------|
| Total Tyler Software                   | \$39,695.00   | \$7,939.00     |
| Total Tyler Services                   | \$30,800.00   | \$0.00         |
| Total 3rd Party Hardware, Software and | \$0.00        | \$0.00         |
| Services                               |               |                |

2017-36028 - ExecuTime Pricing CONFIDENTIAL 1 of 3

SummaryOne Time FeesRecurring FeesSummary Total\$70,495.00\$7,939.00Contract Total\$78,434.00

Unless otherwise indicated in the contract or Amendment thereto, pricing for optional items will be held for Six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval:

Date:

Print Name:

P.O. #:

All primary values quoted in US Dollars

#### **Comments**

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the size and scope of your project. The actual amount of services depends on such factors as your level of involvement in the project and the speed of knowledge transfer.

Unless otherwise noted, prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use excise, personal property or other similar taxes or duties, which you are responsible for determining and remitting.

In the event Client cancels services less than two (2) weeks in advance, Client is liable to Tyler for (i) all non-refundable expenses incurred by Tyler on Client's behalf; and (ii) daily fees associated with the cancelled services if Tyler is unable to re-assign its personnel.

Tyler provides onsite training for a maximum of 12 people per class. In the event that more than 12 users wish to participate in a training class or more than one occurrence of a class is needed, Tyler will either provide additional days at then-current rates for training or Tyler will utilize a Train-the-Trainer approach whereby the client designated attendees of the initial training can thereafter train the remaining users.

Tyler's cost is based on all of the proposed products and services being obtained from Tyler. Should significant portions of the products or services be deleted, Tyler reserves the right to adjust prices accordingly.

Client agrees that items in this sales quotation are, upon Client's signature of same, hereby added to the Agreement between the parties, and subject to its terms. Additionally, and notwithstanding anything in the Agreement to the contrary, payment for said items shall conform to the following conditions: Licensee fees for Tyler and 3rd party products are due when Tyler makes such software available for download by the Client (for the purpose of this quotation, the 'Availability Date') or delivery (if not software); Maintenance fees, prorated for the term commencing when on the Availability Date and ending on the last day of the current annual support term for Tyler Software currently licensed to the Client, are due on the Availability Date; Fees for services, unless otherwise indicated, plus expenses, are payable upon delivery.

2017-36028 - ExecuTime Pricing CONFIDENTIAL 3 of 3



**Time Collection Devices** are an effective option to electronically collect employee time. They can be configured to identify the employee by reading Proximity, Magnetic Stripe, Barcode and/or Biometric (fingerprints), and are equipped with a key pad so simple entry of a badge number is also an option for identification. All devices include a one year warranty. They require an electrical outlet (with surge protection) and Ethernet connection (to be provided by the customer). If your organization is interested in using an existing badge with the following time collection devices, we recommend providing us with a sample badge to insure compatibility.

# **Basic Functionality Devices**

These devices allow employees to clock in/out, view time summary, view benefit accruals and approve time. POE/wireless capable but not included.



| Keypad Device - employees manually keys in identification   | \$1,350.00 |
|---|------------|
| Barcode/Mag Devices - reads magstripe or barcode badge (one reader)   | \$1,410.00 |
| Proximity Devices - reads proximity enabled badges/tags   | \$1,510.00 |
| Biometric Devices - reads employees fingerprints  | \$2,010.00 |
| <b>Biometric/Proximity Device</b> - reads employee fingerprints as as well as proximity enabled badges/tags | \$2,294.00 |

# **Touchscreen/Advanced Functionality Devices**

These devices allow employees to clock in/out, view time summary, view benefit accruals and approve time, request time off and some job costing. Wireless (Wi-Fi (802.11a/b/g/n), POE, up to 6 hours of battery back-up.



| Keypad Device - employees manually keys in identification  | \$2,210.00 |
|--|------------|
| Mag/Barcode Device - reads mag stripe or barcode badge (one reader)                                  | \$2,510.00 |
| Proximity Device - reads proximity enabled badges/tags   | \$2,410.00 |
| Biometric Device - reads employees fingerprints  | \$2,710.00 |
| Biometric/Proximity Device - reads employee fingerprints as as well as proximity enabled badges/tags | \$3,010.00 |

## **Maintenance Plans**

| Depot Exchange - Next Business Day Replacement         | 12% of device price |
|--|---------------------|
| Depot Repair - 5 Business Day Turnaround from receipt. | 10% of device price |

<sup>\*</sup>Maintenance plans available within 30 days of warranty expiration or up front with the clock purchase.

# **Warranty Plans**

| Extended Warranty (1,2,3,4 years) – 5 Business Day Turnaround from receipt. | 8% of device price |
|---|--------------------|
| * Warranty due up front. (8%*Clock price*#Years*#clocks)                    |                    |

## **Additional Options for Basic Devices**

Battery Backup (\$150) \* Wireless (\$870) \* POE Splitter (\$120) \* POE Injector (\$160)





# **Advanced Functionality Device**

## (Model: TouchTime® II)

The TouchTime® II electronic time clock data terminal integrates with ExecuTime Time & Attendance and provides advanced time tracking functionality for staff and managers. Employees can use the keypad to view their time in current and previous pay period, approve their time, view leave time balances, request time off, and allocate hours towards



Model: TouchTime II

projects, grants, various positions, and more. The TouchTime II can be configured for keyboard access, badge readers, or fingerprint access, and has a continuous power source that will operate through periodic outages.

## **TouchTime II Device Specifications**

#### Memory

- Microsoft® Windows® 8
- 64 GB Internal Storage
- 1.8GHz Intel ATOM Z2760 Dual Core

#### User / Communication Interface

- 10.1" 5-Point MultiTouch HD
- Capacitive Display, 16:9 Aspect Ratio
- WiFi (802.11a/b/g/n)
- Ethernet 10/100

#### Auto-ID

- 2 Internal Reader Ports
- Barcode
- Magnetic
- Proximity (HID, MOTOROLA)
- Smartcard (MIFARE®, iCLASS®)
- Biometrics (Fingerprints)

#### Physical

- 10.1-12.5 x 8.0 x 3.5 Inches w/o Wall Mount
- Approximate Weight: 3.00 lbs
- Sensors
- Ambient Light Sensor

#### Environmental

- Operating 0° to 50°C (32° to 122°F)
- Storage 20° to 70°C (-4° to 158°F)
- Humidity 0 to 90% Non-Condensing
- Electrostatic Discharge: Min. 8 KV

#### Power

- 24W Power Supply
- 2 Cell LI Polymer Battery
- PoE (PoE Plus configured for 30W static power required)

#### **Features**

- Access using keypad, badge, or fingerprint
- · Input or review timecard data
- Request time off
- Approve employee requests
- · Allocate hours to projects

For more information, visit

www.tylertech.com

or email info@tylertech.com

